



**MODEL PAPER**  
**2<sup>nd</sup> Year Examination, June-2025**

**Program: D.Pharm**  
**Year: 2nd Year**  
**Course: Community Pharmacy & Management**  
**Course Code: ER20-22T**

**SECTION II**

**SHORT TYPE QUESTIONS:**

**UNIT-I**

1. Elaborate the concept of pictograms.
2. Write short note on the concept of “Community Pharmacy Practice”.
3. Explain the term medication history.
4. Describe the components of the prescription.
5. Explain the term Auxiliary labels.
6. Explain legality & legibility of prescription.

**UNIT –II**

1. Discuss the importance and benefits of PPI.
2. Explain the disease related factors influencing non-adherence.
3. Describe the effects of poor/no patient counselling.
4. Explain the consequences of non-compliance.
5. Explain the Non-verbal techniques in the Communication skills.

**UNIT-III**

1. Describe the essential skills in Counseling.
2. Elaborate the counselling points for Diabetes.
3. Elaborate the counseling points for the chronic disease such as “Hypertension”.
4. Describe different types of communications.
5. Explain the importance and limitations of verbal communication.

#### **UNIT-IV**

1. Write a note on mHealth.
2. Describe the infrastructure requirements of Community Pharmacy.
3. Write an essay on 'Financial controls'.
4. Elaborate the factors deciding the Order list.
5. Write in brief about "Banks" as a source of finance.
6. What is inventory? Describe the importance of 'inventory control'.

### **SECTION III**

#### **LONG ANSWER TYPE QUESTIONS: -**

##### **UNIT -I**

1. Discuss the steps involved in handling prescriptions.
2. Explain briefly the development of the pharmacy profession in India.
3. What is a prescription? Describe the parts of the prescription.
4. Discuss the patient -centered care activities of "community pharmacist".
5. Discuss the concept of "Good Pharmacy Practices".
6. What are dispensing errors? Describe the causes of dispensing errors.

##### **UNIT-II**

1. Write an essay on, "Interactions of pharmacists with other healthcare professionals".
2. Discuss the factors influencing non-adherence.
3. Describe in detail the steps involved in patient counselling.
4. What strategies can be adopted to overcome the barriers in patient counselling?
5. Explain the causes of non-adherence. What are the factors contributing to non-adherence?
6. Discuss the barriers in effective "Patient counselling".

##### **UNIT-III**

1. For patients with following disorders: what OTC (over-the-counter) medications and counselling a community pharmacists shall provide?
  - a) Constipation
  - b) Common cold
  - c) Headache
  - d) Eczema

2. Explain the importance and procedure of measurement of blood pressure (BP) as a health screening service provided in Community Pharmacy.
3. What is BMI? How is it calculated? Give its usefulness and limitations.
4. What guiding principles should a community pharmacist providing health screening services follow?
5. “Self-medication patterns vary among different populations and are influenced by many factors”. Elaborate the statement.

#### **UNIT-IV**

1. Preparing the most appropriate ‘order list’ is likely the most crucial activity of a pharmacist in managing the pharmacy.” Elaborate on the statement.
2. Discuss the importance of financial management .Add a note on objectives of financial management.

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**Disclaimer:** - This is a Model Paper. The Question in End semester examination will differ from the Model Paper. This Model paper is meant for practice only.